

Ford**Focus**

Price list and model specifier
Effective from 8 January 2003



Which Focus?

Note down your requirements.

Price £

Series	
CL	
Zetec	
LX	
Ghia	
ST170	
Body colour	
Audio	
Optional equipment	
Option packs	
Dealer-fit accessories	
Total	

Prices

	CO ₂ Band [†]	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £ [‡]
CL					
1.4i 16V 3-door	C2	8914.89	1560.11	10475.00	10645.00
1.4i 16V 5-door	C2	9340.43	1634.57	10975.00	11145.00
1.8 TDDi (90 PS) 5-door	B3	10710.64	1874.36	12585.00	12745.00
1.6i 16V Estate	C2	10404.26	1820.74	12225.00	12395.00
1.8 TDDi (90 PS) Estate	B3	11348.94	1986.06	13335.00	13495.00
Zetec					
1.6i 16V 3-door	C2	9978.72	1746.28	11725.00	11895.00
1.8i 16V 3-door	D2	10387.23	1817.77	12205.00	12395.00
1.6i 16V auto 3-door	E2	10800.00	1890.00	12690.00	12895.00
1.8 TDDi (90 PS) 3-door	B3	10923.40	1911.60	12835.00	12995.00
1.8 TDCi (100 PS) 3-door	B3	11434.04	2000.96	13435.00	13595.00
1.8 TDCi (115 PS) 3-door	B3	11774.47	2060.53	13835.00	13995.00
1.6i 16V 5-door	C2	10404.26	1820.74	12225.00	12395.00
1.8i 16V 5-door	D2	10812.77	1892.23	12705.00	12895.00
1.6i 16V auto 5-door	E2	11225.53	1964.47	13190.00	13395.00
1.8 TDDi (90 PS) 5-door	B3	11348.94	1986.06	13335.00	13495.00
1.8 TDCi (100 PS) 5-door	B3	11859.57	2075.43	13935.00	14095.00
1.8 TDCi (115 PS) 5-door	B3	12200.00	2135.00	14335.00	14495.00
1.8 LPG 5-door ^{††}	D1	12514.89	2190.11	14705.00	14885.00
1.6i 16V Estate	C2	11042.55	1932.45	12975.00	13145.00
1.8i 16V Estate	D2	11451.06	2003.94	13455.00	13645.00
1.6i 16V auto Estate	E2	11863.83	2076.17	13940.00	14145.00
1.8 TDDi (90 PS) Estate	B3	11987.23	2097.77	14085.00	14245.00
1.8 TDCi (100 PS) Estate	B3	12582.98	2202.02	14785.00	14945.00
1.8 TDCi (115 PS) Estate	B3	12923.40	2261.60	15185.00	15345.00
1.8 LPG Estate ^{††}	D1	13153.19	2301.81	15455.00	15635.00
Zetec 2.0i					
2.0i 16V (130 PS) 3-door	E2	11097.87	1942.13	13040.00	13245.00
2.0i 16V (130 PS) 5-door	E2	11523.40	2016.60	13540.00	13745.00
2.0i 16V (130 PS) Estate	E2	12161.70	2128.30	14290.00	14495.00
LX					
1.4i 16V 3-door	C2	9340.43	1634.57	10975.00	11145.00
1.6i 16V 4-door	C2	10617.02	1857.98	12475.00	12645.00
1.8i 16V 4-door	D2	11025.53	1929.47	12955.00	13145.00
1.6i 16V auto 4-door	E2	11438.30	2001.70	13440.00	13645.00
1.8 TDDi (90 PS) 4-door	B3	11561.70	2023.30	13585.00	13745.00
1.4i 16V 5-door	C2	9765.96	1709.04	11475.00	11645.00
1.6i 16V 5-door	C2	10617.02	1857.98	12475.00	12645.00
1.8i 16V 5-door	D2	11025.53	1929.47	12955.00	13145.00
1.6i 16V auto 5-door	E2	11438.30	2001.70	13440.00	13645.00
1.8 TDDi (90 PS) 5-door	B3	11561.70	2023.30	13585.00	13745.00
1.8 TDCi (100 PS) 5-door	B3	12072.34	2112.66	14185.00	14345.00
1.8 TDCi (115 PS) 5-door	B3	12412.77	2172.23	14585.00	14745.00
1.8 LPG 5-door ^{††}	D1	12727.66	2227.34	14955.00	15135.00
1.6i 16V Estate	C2	11255.32	1969.68	13225.00	13395.00
1.8i 16V Estate	D2	11663.83	2041.17	13705.00	13895.00
1.6i 16V auto Estate	E2	12076.60	2113.40	14190.00	14395.00
1.8 TDDi (90 PS) Estate	B3	12200.00	2135.00	14335.00	14495.00
1.8 TDCi (100 PS) Estate	B3	12795.74	2239.26	15035.00	15195.00
1.8 TDCi (115 PS) Estate	B3	13136.17	2298.83	15435.00	15595.00
1.8 LPG Estate ^{††}	D1	13365.96	2339.04	15705.00	15885.00
Ghia					
1.6i 16V 4-door	C2	11255.32	1969.68	13225.00	13395.00
1.8i 16V 4-door	D2	11663.83	2041.17	13705.00	13895.00
1.6i 16V auto 4-door	E2	12076.60	2113.40	14190.00	14395.00
1.8 TDDi (90 PS) 4-door	B3	12200.00	2135.00	14335.00	14495.00
2.0i 16V (130 PS) 4-door	E2	12374.47	2165.53	14540.00	14745.00
2.0i 16V (130 PS) auto 4-door	E2	13225.53	2314.47	15540.00	15745.00
1.8 TDCi (100 PS) 4-door	B3	12923.40	2261.60	15185.00	15345.00
1.8 TDCi (115 PS) 4-door	B3	13348.94	2336.06	15685.00	15845.00
1.6i 16V 5-door	C2	11255.32	1969.68	13225.00	13395.00
1.8i 16V 5-door	D2	11663.83	2041.17	13705.00	13895.00
1.6i 16V auto 5-door	E2	12076.60	2113.40	14190.00	14395.00
1.8 TDDi (90 PS) 5-door	B3	12200.00	2135.00	14335.00	14495.00

To find your nearest Ford Dealer, visit our Dealer locator on www.ford.co.uk or call 0845 841 1111.

Prices

	CO ₂ Band†	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £‡
2.0i 16V (130 PS) 5-door	E2	12374.47	2165.53	14540.00	14745.00
1.8 TDCi (100 PS) 5-door	B3	12923.40	2261.60	15185.00	15345.00
2.0i 16V (130 PS) auto 5-door	E2	13225.53	2314.47	15540.00	15745.00
1.8 TDCi (115 PS) 5-door	B3	13348.94	2336.06	15685.00	15845.00
1.8 LPG 5-door**	D1	13365.96	2339.04	15705.00	15885.00
1.8i 16V Estate	D2	12302.13	2152.87	14455.00	14645.00
1.6i 16V auto Estate	E2	12714.89	2225.11	14940.00	15145.00
1.8 TDCi (90 PS) Estate	B3	12838.30	2246.70	15085.00	15245.00
2.0i 16V (130 PS) Estate	E2	13012.77	2277.23	15290.00	15495.00
2.0i 16V (130 PS) auto Estate	E2	13863.83	2426.17	16290.00	16495.00
1.8 TDCi (100 PS) Estate	B3	13646.81	2388.19	16035.00	16195.00
1.8 LPG Estate**	D1	14004.26	2450.74	16455.00	16635.00
1.8 TDCi (115 PS) Estate	B3	14200.00	2485.00	16685.00	16845.00
ST170					
2.0i 16V (173 PS) 3-door	E2	13438.30	2351.70	15790.00	15995.00
2.0i 16V (173 PS) 5-door	E2	13863.83	2426.17	16290.00	16495.00
2.0i 16V (173 PS) Estate	E2	14502.13	2537.87	17040.00	17245.00

All vehicles are 5-speed manual, apart from ST170 which is 6-speed manual, unless auto stated.
All petrol engines are equipped with a catalytic converter. † See CO₂ emissions/estimated 'On the Road' information table. **Includes LPG option price of £2,000, 70% reclaimable through the Government's PowerShift grant scheme.



Ford Focus LPG models, powered by liquefied petroleum gas, typify our commitment to help drivers demonstrate care for the environment. Their Bi-fuel capability (they run on both petrol and LPG) provides maximum efficiency and convenience. Ford is committed to developing vehicles that are cleaner and more environmentally responsible.

Estimated 'On the Road' retail prices include the following:

CO ₂ Emissions Band (see separate table for details)	Number Plates (Est) £	Vehicle First Registration Fee £	Vehicle Excise Duty £	Total £
B3	25.00	25.00	110.00	160.00
C2	25.00	25.00	120.00	170.00
D1	25.00	25.00	130.00	180.00
D2	25.00	25.00	140.00	190.00
E2	25.00	25.00	155.00	205.00

The delivery charge is included in the total retail price, and is made on all Ford Focus models for delivery to Dealer's premises (with the exception of the Channel Islands and the Isle of Wight where a further charge will be made). Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.

CO₂ emissions/estimated 'On the Road' information

The Vehicle Excise Duty (VED) charged on new cars is based on their engine's CO₂ emissions⁰⁰ (expressed in grammes per kilometre). The chart below shows the Bands and the VED which will be levied.

VED Band	CO ₂ Emissions (g/km) ⁰⁰	Alternative Fuel £ 1	Petrol £ 2	Diesel £ 3
A	up to 120	60.00	70.00	80.00
B	121 to 150	90.00	100.00	110.00
C	151 to 165	110.00	120.00	130.00
D	166 to 185	130.00	140.00	150.00
E	over 185	150.00	155.00	160.00

⁰⁰All CO₂ emissions figures in g/km are from officially approved tests under the Passenger Car Fuel Consumption Order 1983 and in accordance with EEC Directive 93/116/EC.

The CO₂ emissions test figures shown in the chart do not express or imply any guarantee of the emissions of a car of the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres; optional or accessory wheels and tyres may have an effect on the emissions of a vehicle.

Option availability

Body colour (at extra cost)

Metallic paint

Audio (at extra cost)

Audio upgrade – 6006CDX in lieu of 6000CD

Satellite Navigation System (not available with Custom Pack)

Satellite Navigation System with 6-CD upgrade

Optional equipment (at extra cost)

Airbag – Front side impact airbags (TDCi estates only on Zetec)

Airbag – Delete passenger's airbag

Air conditioning – CFC-free

Air conditioning – CFC-free with Electronic Automatic Temperature Control (includes trip computer)

Air conditioning – CFC-free with EATC in lieu of standard air conditioning

Alarm – Interior scan and perimeter (not available on 3-door, estate only) (CAT 1 Thatcham approved on ST170)

Alarm – Perimeter (3-door only)

Cruise control (2.0i petrol models only)

Door mirrors – Electrically-operated and heated

Electronic Stability Programme (ESP) (not available on 1.4 petrol models)

Headlights – Xenon

Heated windscreen – 'Quickclear'

Park Assist

Partial dress-up kit (rear spoiler, stainless steel grille, chrome door handles, 15" 3x2-spoke alloy wheels)

Rear spoiler

Sunroof – Power (not available on LPG)

Suspension – Self-levelling (includes heavy-duty suspension)

Tow bar – Fixed (not available with Park Assist)

Tow bar – Detachable (not available with Park Assist)

Wheels – Full-size steel spare (only available with 15" wheels)

Wheels – 15" alloy with star design ('temporary' steel 'space saver' wheels)

Wheels – 15" alloy with star design ('temporary' steel 'space saver' wheels)

Wheels – 16" 5x2-spoke cast alloy ('temporary' steel 'space saver' wheels) (not available on 1.6i auto or on LPG)

Wheels – 17" 7-spoke alloy wheel

Wheels – 17" 7-spoke alloy wheel

Option packs (at extra cost)

Climate Pack – CFC-free air conditioning, 'Quickclear' heated windscreen, washer jets and electrically-operated and heated door mirrors

Interior Versatility Pack – Fold-flat front passenger's seat, door 'kangaroo' pockets on front and rear centre seats, 40/20/40 split loadspace, comfort head restraints (not driver's or centre rear), loadspace carpet and stowage mat. In addition on 5-door: Park Assist, stowage nets in loadspace sidewalls and on estate only: estate only available with Midnight Black fabric interior trim (not available on 3-door)

Styling Pack – Metallic paint, heated driver's and front passenger leather seat facings (also available with solid paint at standard price)

Smokers' Pack – Ashtray and cigar lighter

Comfort Pack – CFC-free air conditioning with Electronic Automatic Temperature Control in lieu of standard air conditioning, 'Quickclear' heated windscreen

Custom Pack – Heated Recaro leather seats, 9006 ICE in lieu of standard interior trim and metallic paint (3- and 5-door only, not available on estate)

◊ = Option at extra cost ● = Standard ◐ = Option at no extra cost

Dealer-fit accessories*

Protection Pack (velour carpet mats, front and rear mud flaps)

Baby seat (up to 13 kg)⁰

Child safety seat (9 to 25 kg)⁰

Booster cushion (15 to 36 kg)⁰

Warning triangle

First Aid box

Securable crossbars

Dog guard – Half-height (3/5 door)

Dog guard – Full-height with divider

*Please consult your Ford Dealer to confirm the fitted price. ⁰Warranty on child seats was reduced to 5%.

	CL	Zetec	2.0i	LX	1.4i	Ghia	2.0i / TDCi	ST170	Price £	VAT £	Total £
	○	○	○	○	○	○	○	○	255.32	44.68	300.00
	○	○	○	○	○	○	○	○	212.77	37.23	250.00
on ST170)	○	○	○	○	○	○	○	○	1034.04	180.96	1215.00
	○	○	○	○	○	○	○	○	1246.81	218.19	1465.00
tec, LX and Ghia)	○	○	○	○	○	○	○	●	127.66	22.34	150.00
	●+	●+	●+	●+	●+	●+	●+	●	0.00	0.00	0.00
	○	○	○	○	○	○	○	●	425.53	74.47	500.00
perature Control (EATC)	○	○	○	○	○	○	○	●	765.96	134.04	900.00
conditioning	○	○	○	○	○	○	○	●	340.43	59.57	400.00
except ST170)	○	○	○	○	○	○	○	●	212.77	37.23	250.00
	○	○	○	○	○	○	○	○	127.66	22.34	150.00
	○	○	○	○	○	○	○	○	170.21	29.79	200.00
	○	○	○	○	○	○	○	○	85.11	14.89	100.00
etrol, LPG and all diesel variants)	○	○	○	○	○	○	○	○	638.30	111.70	750.00
	○	○	○	○	○	○	○	○	425.53	74.47	500.00
	○	○	○	○	○	○	○	○	127.66	22.34	150.00
	○	○	○	○	○	○	○	○	255.32	44.68	300.00
e exhaust (petrol only),	○	○	○	○	○	○	○	○	638.30	111.70	750.00
	○	○	○	○	○	○	○	○	212.77	37.23	250.00
	○	○	○	○	○	○	○	○	340.43	59.57	400.00
Available on estates only	○	○	○	○	○	○	○	○	212.77	37.23	250.00
	○	○	○	○	○	○	○	○	255.32	44.68	300.00
	○	○	○	○	○	○	○	○	425.53	74.47	500.00
s. Not available on 1.8 LPG)	○	○	○	○	○	○	○	○	25.53	4.47	30.00
se saver' spare)*	○	○	○	○	○	○	○	○	425.53	74.47	500.00
se saver' spare)*	○	○	○	○	○	○	○	○	212.77	37.23	250.00
se saver' spare)*	○	○	○	○	○	○	○	○	425.53	74.47	500.00
	○	○	○	○	○	○	○	○	425.53	74.47	500.00
	○	○	○	○	○	○	○	○	638.30	111.70	750.00
ed windscreen with heated	○	○	○	○	○	○	○	○	553.19	96.81	650.00
rs with body colour housings	○	○	○	○	○	○	○	○	255.32	44.68	300.00
ble map pocket on driver's seat,	○	○	○	○	○	○	○	○	255.32	44.68	300.00
split fold rear seat with centre armrest	○	○	○	○	○	○	○	○	255.32	44.68	300.00
centre rear head restraint, reversible	○	○	○	○	○	○	○	○	255.32	44.68	300.00
Package tray with stowage net and storage	○	○	○	○	○	○	○	○	255.32	44.68	300.00
Loadspace carrier roller net (5-door and	○	○	○	○	○	○	○	○	255.32	44.68	300.00
not available on LPG)	○	○	○	○	○	○	○	○	255.32	44.68	300.00
enger's seats and perforated	○	○	○	○	○	○	○	○	851.06	148.94	1000.00
rd Styling Pack price)	○	○	○	○	○	○	○	○	12.77	2.23	15.00
Automatic Temperature Control (EATC)	○	○	○	○	○	○	○	○	638.30	111.70	750.00
screen and xenon headlights	○	○	○	○	○	○	○	○	638.30	111.70	750.00
u of 6006CDX	○	○	○	○	○	○	○	○	1702.13	297.87	2000.00

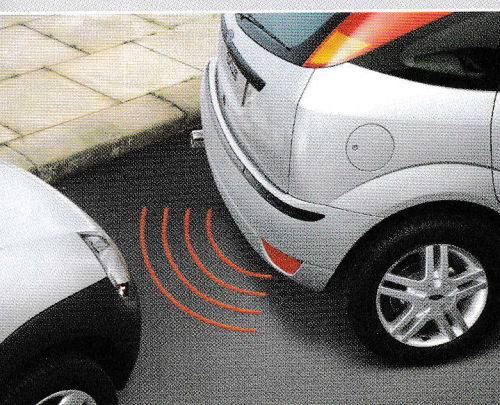
extra cost. *Note If the spare wheel rim or tyre differs from the other wheels fitted: DO NOT drive in excess of 50 mph (80 km/h). DO drive the least possible distance.

	Price £	VAT £ ⁰	Total £
s)	70.64	12.36	83.00
	61.90	3.10	65.00
	52.38	2.62	55.00
	17.14	0.86	18.00
	8.94	1.56	10.50
	12.77	2.23	15.00
	63.83	11.17	75.00
	63.83	11.17	75.00
	140.43	24.57	165.00

With effect from 12 May 2001 the VAT charged



Xenon headlights Provide outstanding levels of illumination.
(see Optional equipment)



Park Assist sensors Located in the rear bumper, they help the driver to safely judge parking distances by means of an audible warning.
(see Optional equipment)



Automatic air conditioning Maintains a comfortable, humidity-free environment.
(see Optional equipment)



Alloy wheels 17" 7-spoke alloy wheel for added exterior appearance.
(see Optional equipment)



Ford Protect

Every new Ford car sold is protected by 12 months' unlimited mileage manufacturer's warranty, plus the option of extending this warranty with a no-cost 3-year/60,000 miles Ford Protect Plan. Upgrades are also available, giving you the option of worry-free motoring for up to 5 years.

Customer order Price Protection Plan

Ford's Price Protection Plan means that the price you pay is the same as the price on your order, as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the Plan. Ford Motor Company Limited is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

Recommended price

The Estimated 'On the Road' retail price consists of the recommended retail price of the vehicle (which includes delivery to Dealer), VAT, Government Vehicle Excise Duty, Government Vehicle First Registration Fee and estimated cost of number plates. Recommended retail prices are prices recommended by Ford to the Dealer including VAT.

VAT

VAT shown in this Price Guide is calculated at 17.5%. The total price of a vehicle, including factory-fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

Vehicle Excise Duty

The Vehicle Excise Duty charge is applicable at the time of supply.

Export models

For Export models, differences can exist in relation to prices and specifications. For further information about Export models and Export optional equipment, please contact Ford Motor Company Limited, Tax Free Sales, Wintersells Road, Byfleet, Surrey KT14 7LF. Tel: 01932 335113.

Price and specification changes

The prices and specifications in this publication were true and accurate at the time of printing. You should, however, check details with your Dealer, as there may have been changes in view of the Ford policy of continuous development. The right is reserved to change specification, prices and colours.

Dealer

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