

P4

10.2000

ford**focus**

retail prices 1st october 2000



## ford**focus** prices

	Doors	Engine	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £
<b>3 Doors</b>						
<b>CL</b>	3	1.4i 16V	8757.45	1532.55	<b>10290.00</b>	<b>10495.00</b>
<b>Zetec</b>	3	1.4i 16V	9182.98	1607.02	<b>10790.00</b>	<b>10995.00</b>
<b>Zetec</b>	3	1.6i 16V	9608.51	1681.49	<b>11290.00</b>	<b>11495.00</b>
<b>Zetec</b>	3	1.8i 16V	10034.04	1755.96	<b>11790.00</b>	<b>11995.00</b>
<b>Zetec</b>	3	1.6i 16V auto	10459.57	1830.43	<b>12290.00</b>	<b>12495.00</b>
<b>Zetec ESP</b>	3	2.0i 16V	11736.17	2053.83	<b>13790.00</b>	<b>13995.00</b>
<b>5 Doors</b>						
<b>CL</b>	5	1.4i 16V	9182.98	1607.02	<b>10790.00</b>	<b>10995.00</b>
<b>CL</b>	5	1.8 TDdi	10544.68	1845.32	<b>12390.00</b>	<b>12595.00</b>
<b>Zetec</b>	5	1.6i 16V	10034.04	1755.96	<b>11790.00</b>	<b>11995.00</b>
<b>Zetec</b>	5	1.8i 16V	10459.57	1830.43	<b>12290.00</b>	<b>12495.00</b>
<b>Zetec</b>	5	1.6i 16V auto	10885.11	1904.89	<b>12790.00</b>	<b>12995.00</b>
<b>Zetec</b>	5	1.8i 16V LPG	12161.70	2128.30	<b>14290.00</b>	<b>14495.00</b>
<b>Zetec</b>	5	1.8 TDdi	10970.21	1919.79	<b>12890.00</b>	<b>13095.00</b>
<b>Zetec ESP</b>	5	2.0i 16V	12161.70	2128.30	<b>14290.00</b>	<b>14495.00</b>
<b>LX</b>	5	1.6i 16V	10459.57	1830.43	<b>12290.00</b>	<b>12495.00</b>
<b>LX</b>	5	1.8i 16V	10885.11	1904.89	<b>12790.00</b>	<b>12995.00</b>
<b>LX</b>	5	1.6i 16V auto	11310.64	1979.36	<b>13290.00</b>	<b>13495.00</b>
<b>LX</b>	5	1.8i 16V LPG	12587.23	2202.77	<b>14790.00</b>	<b>14995.00</b>
<b>LX</b>	5	1.8 TDdi	11395.74	1994.26	<b>13390.00</b>	<b>13595.00</b>
<b>Ghia</b>	5	1.6i 16V	10885.11	1904.89	<b>12790.00</b>	<b>12995.00</b>
<b>Ghia</b>	5	1.8i 16V	11310.64	1979.36	<b>13290.00</b>	<b>13495.00</b>
<b>Ghia</b>	5	1.6i 16V auto	11736.17	2053.83	<b>13790.00</b>	<b>13995.00</b>
<b>Ghia</b>	5	1.8 TDdi	11821.28	2068.72	<b>13890.00</b>	<b>14095.00</b>
<b>Ghia</b>	5	2.0i 16V	12161.70	2128.30	<b>14290.00</b>	<b>14495.00</b>
<b>4 Doors</b>						
<b>LX *</b>	4	1.6i 16V	10459.57	1830.43	<b>12290.00</b>	<b>12495.00</b>
<b>LX *</b>	4	1.8i 16V	10885.11	1904.89	<b>12790.00</b>	<b>12995.00</b>
<b>LX *</b>	4	1.6i 16V auto	11310.64	1979.36	<b>13290.00</b>	<b>13495.00</b>
<b>LX *</b>	4	1.8 TDdi	11395.74	1994.26	<b>13390.00</b>	<b>13595.00</b>
<b>Ghia</b>	4	1.6i 16V	10885.11	1904.89	<b>12790.00</b>	<b>12995.00</b>
<b>Ghia</b>	4	1.8i 16V	11310.64	1979.36	<b>13290.00</b>	<b>13495.00</b>
<b>Ghia</b>	4	1.6i 16V auto	11736.17	2053.83	<b>13790.00</b>	<b>13995.00</b>
<b>Ghia</b>	4	1.8 TDdi	11821.28	2068.72	<b>13890.00</b>	<b>14095.00</b>
<b>Ghia</b>	4	2.0i 16V	12161.70	2128.30	<b>14290.00</b>	<b>14495.00</b>
<b>5-Door Estate</b>						
<b>CL</b>	5	1.8 TDdi	11182.98	1957.02	<b>13140.00</b>	<b>13345.00</b>
<b>Zetec</b>	5	1.6i 16V	10672.34	1867.66	<b>12540.00</b>	<b>12745.00</b>
<b>Zetec</b>	5	1.8i 16V	11097.87	1942.13	<b>13040.00</b>	<b>13245.00</b>
<b>Zetec</b>	5	1.6i 16V auto	11523.40	2016.60	<b>13540.00</b>	<b>13745.00</b>
<b>Zetec</b>	5	1.8 TDdi	11608.51	2031.49	<b>13640.00</b>	<b>13845.00</b>
<b>Zetec ESP</b>	5	2.0i 16V	12800.00	2240.00	<b>15040.00</b>	<b>15245.00</b>
<b>LX</b>	5	1.6i 16V	11097.87	1942.13	<b>13040.00</b>	<b>13245.00</b>
<b>LX</b>	5	1.8i 16V	11523.40	2016.60	<b>13540.00</b>	<b>13745.00</b>
<b>LX</b>	5	1.6i 16V auto	11948.94	2091.06	<b>14040.00</b>	<b>14245.00</b>
<b>LX</b>	5	1.8i 16V LPG	13225.53	2314.47	<b>15540.00</b>	<b>15745.00</b>
<b>LX</b>	5	1.8 TDdi	12034.04	2105.96	<b>14140.00</b>	<b>14345.00</b>
<b>Ghia</b>	5	1.8i 16V	11948.94	2091.06	<b>14040.00</b>	<b>14245.00</b>
<b>Ghia</b>	5	1.6i 16V auto	12374.47	2165.53	<b>14540.00</b>	<b>14745.00</b>
<b>Ghia</b>	5	1.8 TDdi	12459.57	2180.43	<b>14640.00</b>	<b>14845.00</b>
<b>Ghia</b>	5	2.0i 16V	12800.00	2240.00	<b>15040.00</b>	<b>15245.00</b>

All vehicles are 5-speed manual unless auto stated. All petrol engines are equipped with a catalytic converter.

\*Models available from early 2001.

## fordfocus prices

### Option Availability

	CL	Zetec	Zetec 2.0i	LX	Ghia	Ghia 2.0i
<b>Option Packs (at extra cost)</b>						
Climate Pack (inc air conditioning)	0	0	S	—	S	S
Climate Pack (inc sunroof)	—	—	—	0	—	—
Reflex Pack	0	0	—	0	0	—
Styling Pack – Zetec	—	0	0	—	—	—
Styling Pack – Ghia	—	—	—	—	0	—
Luxury Pack – Ghia 1.6/1.8/1.8 TDDi	—	—	—	—	0	—
Luxury Pack – Ghia 2.0i	—	—	—	—	—	0

### Optional Equipment (at extra cost)

Airbag – Front side impact airbags♦	—	—	0	—	—	0
Airbag – Delete passenger's airbag	0	0	0	0	0	0
Alarm – Interior scan and perimeter (not available on 3-door Zetec)	—	0	0	0	0	0
Alarm – Perimeter (3-door only)	—	0	0	—	—	—
Front fog lights and rear centre head restraint (not available on 3-door)	0	S	S	0	S	S
Roof rails (estates only, includes heavy-duty suspension on CL & LX)	0	0	0	0	0	0
Spare wheel – 'Space saver' in lieu of full-size spare	0	S	S	0	0	S
Sunroof – Manual (not available on 3-door CL)	0	0	0	0	0	0
LPG (liquefied petroleum gas) bi-fuel engine (1.8i only)	—	0	—	0	—	—

### Audio

CD upgrade – 6000 RDS EON in lieu of 4000 (not available on 3-door CL)	0	0	S	—	—	—
CD upgrade – CD autochanger	—	—	—	0	0	S

### Body Colour

Metallic paint	0	0	0	0	0	0
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0 = Option at extra cost S = Standard

### Option Prices (Factory-fitted)

	Price £	VAT £	Total £
<b>Option Packs</b>			
Climate Pack	425.53	74.47	500.00
Reflex Pack	425.53	74.47	500.00
Styling Pack – Zetec	851.06	148.94	1000.00
Styling Pack – Ghia	425.53	74.47	500.00
Luxury Pack	851.06	148.94	1000.00

### Equipment

Airbag – Front side impact airbags♦ (2.0i only)	127.66	22.34	150.00
Airbag – Delete passenger's airbag	N/C	N/C	N/C
Alarm – Interior scan and perimeter (not available on 3-door Zetec)	212.77	37.23	250.00
Alarm – Perimeter (3-door Zetec only)	127.66	22.34	150.00
Front fog lights and rear centre head restraint (not available on 3-door)	127.66	22.34	150.00
Roof rails (estates only, includes heavy-duty suspension on CL & LX)	212.77	37.23	250.00
Spare wheel – 'Space saver' in lieu of full-size spare	N/C	N/C	N/C
Sunroof – Manual (not available on 3-door CL)	212.77	37.23	250.00
LPG (liquefied petroleum gas) bi-fuel engine (1.8 only)	1702.13	297.87	2000.00

### Audio

CD upgrade – 6000 RDS EON in lieu of 4000 (not available on 3-door CL)	212.77	37.23	250.00
CD upgrade – CD autochanger	212.77	37.23	250.00

### Body Colour

Metallic paint	212.77	37.23	250.00
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## fordfocus option pack availability

### OPTION PACK DETAILS

#### Climate Pack (including air conditioning) – CL and Zetec

CFC-free air conditioning, 'Quickclear' heated windscreen with heated washer jets and electrically-operated and heated door mirrors with body colour housings

#### Climate Pack (including sunroof) – LX

Manual tilt/slide sunroof, 'Quickclear' heated windscreen with heated washer jets and electrically-operated and heated door mirrors with body colour housings

#### Reflex Pack (not 2.0i)

Anti-lock brakes (with rear discs in lieu of drums on 1.8i), traction control and front side impact airbags♦

#### Styling Pack – Zetec

Metallic paint and perforated leather seat facings

#### Styling Pack – Ghia 1.6/1.8

Metallic paint and 6x15 alloy wheels (steel 'space saver' spare) with 195/55 R15H (195/60 R15V on diesel) tyres

#### Luxury Pack – Ghia 1.6/1.8/1.8 TDDi

Leather trim and power rear windows with global close feature

#### Luxury Pack – Ghia 2.0i

Leather trim and cruise control

#### ♦ Note

A rear-facing child seat should never be placed in the front passenger seat when the Ford vehicle is equipped with a front passenger or side airbags.

#### Dealer-fit Accessories\*

	Price £	VAT £	Total £
Protection Pack (Carpet mats, front and rear mud flaps)	42.55	7.45	<b>50.00</b>
Baby seat (up to 10 kg)	51.06	8.94	<b>60.00</b>
Child safety seat (9 to 25 kg)	51.06	8.94	<b>60.00</b>
Booster cushion (15 to 36 kg)	15.32	2.68	<b>18.00</b>
Warning triangle	8.94	1.56	<b>10.50</b>
First Aid box	18.30	3.20	<b>21.50</b>
Securable crossbars	59.57	10.43	<b>70.00</b>
Dog guard – Half-height	51.06	8.94	<b>60.00</b>
Dog guard – Full-height with divider	140.43	24.57	<b>165.00</b>

\*Please consult your Ford Dealer to confirm the fitted price.

The Estimated 'On the Road' retail prices include the following:

Number Plates (Est) £	Road Fund Licence £	Vehicle First Registration Fee £	Total £
<b>25.00</b>	<b>155.00</b>	<b>25.00</b>	<b>205.00</b>

The delivery charge is included in the total retail price, and is made on all Ford Focus models for delivery to Dealer's premises (with the exception of the Channel Islands and the Isle of Wight where a further charge will be made). Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.



## option packs



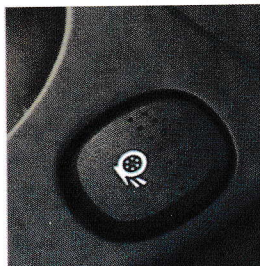
### styling pack £500

Available on Ghia  
(not 2.0i)

- 15" alloy wheels
- Metallic paint

### climate pack £500

- Air conditioning (CL & Zetec – not 2.0i)
- Sunroof (LX only)
- 'Quickclear' heated windscreen with heated washer jets
- Electrically-operated and heated door mirrors



### reflex pack £500

Available on CL, Zetec, LX  
& Ghia (not 2.0i)

- Electronic anti-lock brakes
- Traction control
- Front side airbags

### luxury pack £1000

Ghia 1.6i/1.8/1.8 TDdi

- Leather trim
- Electrically-operated rear windows with global closing

Ghia 2.0i

- Leather trim
- Cruise control



### styling pack £1000

Available on Zetec and  
Zetec 2.0i ESP

- Perforated leather seat facings
- Metallic paint

**ford service connect**

Every new Ford car sold from October 2000 is protected by 12 months' unlimited mileage manufacturer's warranty, plus the option of extending this warranty with a no-cost 3-year/60,000 miles Ford Service Connect Plan. (For Escort and current Mondeo, the no-cost warranty extension applies to retail customers only.) Plan upgrades are also available, giving you the option of worry-free motoring for up to 5 years.

**customer order price protection plan**

Ford's Price Protection Plan means that the price you pay is the same as the price on your order, as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the Plan. Ford Motor Company Limited is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

**recommended price**

The Estimated 'On the Road' retail price consists of the recommended retail price of the vehicle (which includes delivery to Dealer), VAT, Government Road Fund Licence, Government Vehicle First Registration Fee and estimated cost of number plates. Recommended retail prices are prices recommended by Ford to the Dealer including VAT.

**vat**

VAT shown in this Price Guide is calculated at 17.5%. The total price of a vehicle, including factory-fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

**road fund licence**

The Road Fund Licence charge is applicable at the time of supply.

**export models**

For Export models, differences can exist in relation to prices and specifications. For further information about Export models and Export optional equipment, please contact Ford Motor Company Limited, Tax Free Sales, Wintersells Road, Byfleet, Surrey KT14 7LF.  
Tel: 01932 335113.

**price and specification changes**

The prices and specifications in this publication were true and accurate at the time of printing. You should, however, check details with your Dealer, as there may have been changes in view of the Ford policy of continuous development. The right is reserved to change specification, prices and colours.

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