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ford**focus**

retail prices 12th october 2001

featuring the CL, zetec, zetec 2.0, 1.4 LX, LX,
ghia and ghia 2.0/TDCi



fordfocus prices

	Doors	Engine	CO ₂ Band	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £
CL	3	1.4i 16V	B2	8787.23	1537.77	10325.00	10495.00
CL	5	1.4i 16V	B2	9212.77	1612.23	10825.00	10995.00
LX	3	1.4i 16V	B2	9212.77	1612.23	10825.00	10995.00
LX	5	1.4i 16V	B2	9638.30	1686.70	11325.00	11495.00
Zetec	3	1.6i 16V	B2	9851.06	1723.94	11575.00	11745.00
Zetec	5	1.6i 16V	B2	10276.60	1798.40	12075.00	12245.00
Zetec	3	1.8i 16V	C2	10259.57	1795.43	12055.00	12245.00
CL	E	1.6i 16V	B2	10276.60	1798.40	12075.00	12245.00
LX	4	1.6i 16V	B2	10489.36	1835.64	12325.00	12495.00
LX	5	1.6i 16V	B2	10489.36	1835.64	12325.00	12495.00
CL	5	1.8 TDdi	A3	10582.98	1852.02	12435.00	12595.00
Zetec	5	1.8i 16V	C2	10685.11	1869.89	12555.00	12745.00
Zetec	3	1.6i 16V auto	D2	10672.34	1867.66	12540.00	12745.00
Zetec	3	1.8 TDdi	A3	10795.74	1889.26	12685.00	12845.00
Zetec	E	1.6i 16V	B2	10914.89	1910.11	12825.00	12995.00
LX	4	1.8i 16V	C2	10897.87	1907.13	12805.00	12995.00
LX	5	1.8i 16V	C2	10897.87	1907.13	12805.00	12995.00
Ghia	4	1.6i 16V	B2	11127.66	1947.34	13075.00	13245.00
Ghia	5	1.6i 16V	B2	11127.66	1947.34	13075.00	13245.00
Zetec	5	1.6i 16V auto	D2	11097.87	1942.13	13040.00	13245.00
Zetec 2.0i	3	2.0i 16V	D2	11097.87	1942.13	13040.00	13245.00
Zetec	5	1.8 TDdi	A3	11221.28	1963.72	13185.00	13345.00
LX	E	1.6i 16V	B2	11127.66	1947.34	13075.00	13245.00
CL	E	1.8 TDdi	A3	11221.28	1963.72	13185.00	13345.00
Zetec	E	1.8i 16V	C2	11323.40	1981.60	13305.00	13495.00
LX	4	1.6i 16V auto	D2	11310.64	1979.36	13290.00	13495.00
LX	5	1.6i 16V auto	D2	11310.64	1979.36	13290.00	13495.00
LX	4	1.8 TDdi	A3	11434.04	2000.96	13435.00	13595.00
LX	5	1.8 TDdi	A3	11434.04	2000.96	13435.00	13595.00
Ghia	4	1.8i 16V	C2	11536.17	2018.83	13555.00	13745.00
Ghia	5	1.8i 16V	C2	11536.17	2018.83	13555.00	13745.00
LX	E	1.8i 16V	C2	11536.17	2018.83	13555.00	13745.00
Zetec 2.0i	5	2.0i 16V	D2	11523.40	2016.60	13540.00	13745.00
Zetec	E	1.6i 16V auto	D2	11736.17	2053.83	13790.00	13995.00
Zetec	E	1.8 TDdi	A3	11859.57	2075.43	13935.00	14095.00
Ghia	4	1.6i 16V auto	D2	11948.94	2091.06	14040.00	14245.00
Ghia	5	1.6i 16V auto	D2	11948.94	2091.06	14040.00	14245.00
LX	E	1.6i 16V auto	D2	11948.94	2091.06	14040.00	14245.00
LX	E	1.8 TDdi	A3	12072.34	2112.66	14185.00	14345.00
Zetec	5	1.8 TDCi	A3	12072.34	2112.66	14185.00	14345.00
Ghia	4	1.8 TDdi	A3	12072.34	2112.66	14185.00	14345.00
Ghia	5	1.8 TDdi	A3	12072.34	2112.66	14185.00	14345.00
Zetec 2.0i	E	2.0i 16V	D2	12161.70	2128.30	14290.00	14495.00
Ghia	E	1.8i 16V	C2	12174.47	2130.53	14305.00	14495.00
LX	5	1.8 TDCi	A3	12285.11	2149.89	14435.00	14595.00
Ghia	4	2.0i 16V	D2	12374.47	2165.53	14540.00	14745.00
Ghia	5	2.0i 16V	D2	12374.47	2165.53	14540.00	14745.00
Ghia	E	1.6i 16V auto	D2	12587.23	2202.77	14790.00	14995.00
Ghia	E	1.8 TDdi	A3	12710.64	2224.36	14935.00	15095.00
Zetec	E	1.8 TDCi	A3	12923.40	2261.60	15185.00	15345.00
Ghia	E	2.0i 16V	D2	13012.77	2277.23	15290.00	15495.00
LX	E	1.8 TDCi	A3	13136.17	2298.83	15435.00	15595.00
Ghia	4	2.0i 16V auto	D2	13225.53	2314.47	15540.00	15745.00
Ghia	5	2.0i 16V auto	D2	13225.53	2314.47	15540.00	15745.00
Ghia	4	1.8 TDCi	A3	13348.94	2336.06	15685.00	15845.00
Ghia	5	1.8 TDCi	A3	13348.94	2336.06	15685.00	15845.00
Ghia	E	2.0i 16V auto	D2	13863.83	2426.17	16290.00	16495.00
Ghia	E	1.8 TDCi	A3	14200.00	2485.00	16685.00	16845.00

All vehicles are 5-speed manual unless auto stated. All petrol engines are equipped with a catalytic converter.

fordfocus option availability

Option Availability

Option Packs (at extra cost)

Climate Pack – CFC-free air conditioning, 'Quickclear' heated windscreen with heated washer jets and electrically-operated and heated door mirrors with body colour housings

Interior Versatility Pack (5-door and estates only) – Fold flat front passenger's seat, driver's seat double map pocket, front and rear centre seat 'kangaroo' pockets, 40/20/40 split fold rear seat with centre armrest storage, comfort head restraints on front passenger's and outer rear seats, reversible luggage compartment carpet and storage mat. On 5-door only: Package tray with storage net and box, storage nets in luggage compartment sidewalls. On estate only: Luggage compartment carrier roller (only available with Midnight Black interior trim)

Reflex Pack – Anti-lock brakes (with rear discs in lieu of drums), traction control and front side impact airbags♦ (not available on Zetec and LX TDCi estates)

Zetec Styling Pack – Metallic paint, heated driver's and front passenger's seats and perforated leather seat facings (also available with solid paint at standard styling pack price)

Ghia Styling Pack – Metallic paint, heated driver's and front passenger's seats and perforated leather seat facings (also available with solid paint at standard styling pack price)

Smokers' Pack – Ashtray and cigar lighter

Optional Equipment (at extra cost)

Airbag – Front side impact airbags♦ (TDCi estates only on Zetec and LX)

Airbag – Delete passenger's airbag

Air conditioning – CFC-free

Air conditioning – CFC-free with Electronic Automatic Temperature Control (EATC) (includes trip computer)

Air conditioning – CFC-free with EATC in lieu of standard air conditioning

Alarm – Interior scan and perimeter (not available on 3-door)

Alarm – Perimeter (3-door only)

Cruise control (2.0i petrol models only)

Door mirrors – Electrically-operated and heated

Electronic Stability Programme (ESP) (not available on 1.4 petrol, and all diesel variants)

Headlights – Xenon

Heated windscreen – 'Quickclear'

Sunroof – Power

Suspension – Self-levelling (includes heavy-duty suspension. Available on estates only)

Wheels – 15" alloy with star design ('temporary' steel 'space saver' spare)†

Wheels – 15" alloy with star design ('temporary' steel 'space saver' spare)†

Wheels – 16" 5x2-spoke cast alloy ('temporary' steel 'space saver' spare)†

Wheels – 15" Vario-Y alloy ('temporary' steel 'space saver' spare)†

Audio

Audio upgrade – 6006CDX in lieu of 6000CD

Satellite Navigation System

Satellite Navigation System with 6-CD upgrade

Telematics

Body Colour

Metallic paint

O = Option at extra cost S = Standard

Dealer-fit Accessories*

	Price £	VAT £ ⁹	Total £
Protection Pack (carpet mats, front and rear mud flaps)	53.62	9.38	63.00
Baby seat (up to 13 kg) ⁹	50.48	2.52	53.00
Child safety seat ⁹ (9 – 25 kg)	50.48	2.52	53.00
Booster cushion ⁹ (15 – 36 kg)	17.14	0.86	18.00
Warning triangle	8.94	1.56	10.50
First Aid box	12.77	2.23	15.00
Securable crossbars	63.83	11.17	75.00
Dog guard – Half-height	51.06	8.94	60.00
Dog guard – Full-height with divider	140.43	24.57	165.00

*Please consult your Ford Dealer to confirm the fitted price.

⁹With effect from 12 May 2001 the VAT charged on child seats was reduced to 5%

The Estimated 'On the Road' retail prices include the following:				
CO ₂ Emissions Band (see separate table for details)	Number Plates (Est) £	Vehicle First Registration Fee £	Vehicle Excise Duty £	Total £
A3	25.00	25.00	110.00	160.00
B2	25.00	25.00	120.00	170.00
C2	25.00	25.00	140.00	190.00
D2	25.00	25.00	155.00	205.00

The delivery charge is included in the total retail price, and is made on all Ford Focus models for delivery to Dealer's premises (with the exception of the Channel Islands and the Isle of Wight where a further charge will be made). Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.

CL	Zetec	Zetec 2.0i	1.4 LX	LX	Ghia	Ghia 2.0i/TDCi	Price £	VAT £	Total £
0	0	–	–	–	–	–	553.19	96.81	650.00
–	0	0	0	0	–	–	340.43	59.57	400.00
0	0	–	0	0	0	–	425.53	74.47	500.00
–	0	0	–	–	–	–	851.06	148.94	1000.00
–	–	–	–	–	0	0	851.06	148.94	1000.00
0	0	0	0	0	0	0	N/C	N/C	N/C
0	0	S	0	S	S	–	340.43	59.57	400.00
0	0	–	0	–	–	S	680.85	119.15	800.00
–	–	0	–	0	0	–	340.43	59.57	400.00
0	0	0	0	0	0	0	212.77	37.23	250.00
0	0	0	0	–	–	–	127.66	22.34	150.00
–	–	–	–	–	–	0	170.21	29.79	200.00
–	–	S	–	0	S	S	85.11	14.89	100.00
0	0	0	–	0	0	0	638.30	111.70	750.00
–	0	0	–	–	0	0	595.74	104.26	700.00
0	0	S	S	S	S	S	127.66	22.34	150.00
0	0	0	0	0	0	0	340.43	59.57	400.00
0	0	0	–	0	0	0	212.77	37.23	250.00
0	–	–	–	–	–	–	425.53	74.47	500.00
–	0	–	–	–	0	0	212.77	37.23	250.00
–	0	–	–	–	–	–	425.53	74.47	500.00
–	0	–	–	–	0	0	212.77	37.23	250.00
–	0	S	–	0	0	S	212.77	37.23	250.00
–	–	0	–	–	–	0	1034.04	180.96	1215.00
–	0	–	–	0	0	–	1246.81	218.19	1465.00
–	0	0	0	0	0	0	510.64	89.36	600.00
0	0	0	0	0	0	0	234.04	40.96	275.00

♦ Note

A rear-facing child seat should never be placed in the front passenger seat when the Ford vehicle is equipped with a front passenger's or side airbags.

⁹NOTE: If the spare wheel rim or tyre size differs from the other wheels fitted: **DO NOT** drive in excess of 50 mph (80 km/h). **DO** drive the least possible distance.

With effect from 1st March 2001, the Vehicle Excise Duty (VED) charged on new cars will be based on their engine's CO₂ emissions† (expressed in grammes per kilometre). The chart below shows the Bands and the VED which will be levied.

VED Band	CO ₂ Emissions (g/km)†	Alternative Fuel £	Petrol £	Diesel £
		1	2	3
A	up to 150	90.00	100.00	110.00
B	151 to 165	110.00	120.00	130.00
C	166 to 185	130.00	140.00	150.00
D	over 185	150.00	155.00	160.00

†All CO₂ emissions figures in g/km are from officially approved tests under the Passenger Car Fuel Consumption Order 1983 and in accordance with EEC Directive 93/116/EC.

The CO₂ emissions and fuel consumption test figures shown in the chart do not express or imply any guarantee of the emissions or fuel consumption of a car of the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres; optional or accessory wheels and tyres may have an effect on the emissions and fuel consumption of a vehicle.

option packs

climate pack £650

- Air conditioning (CL, Zetec (not 2.0i))
- 'Quickclear' heated windscreen with heated washer jets
- Electrically-operated and heated door mirrors



reflex pack £500

Available on CL, Zetec (not 2.0i or TDCi estate), LX and Ghia (not 2.0i or TDCi estate)

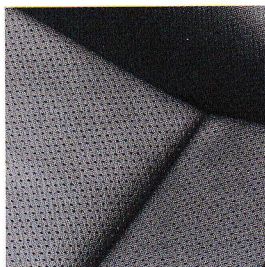
- Electronic anti-lock brakes
 - Traction control
- Front side airbags

interior versatility pack £400

Available on LX and Zetec

- Fold flat passenger's seat
- 40/20/40 split fold rear seat
- Comfort head restraints

See inside for full pack content



styling pack £1000

Available on Zetec and Ghia

- Perforated leather seat facings
- Heated front seats
 - Metallic paint

fordprotect

Every new Ford car sold is protected by 12 months' unlimited mileage manufacturer's warranty, plus the option of extending this warranty with a no-cost 3-year/60,000 miles Ford Protect Plan. Upgrades are also available, giving you the option of worry-free motoring for up to 5 years.

customer order price protection plan

Ford's Price Protection Plan means that the price you pay is the same as the price on your order, as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the Plan. Ford Motor Company Limited is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

recommended price

The Estimated 'On the Road' retail price consists of the recommended retail price of the vehicle (which includes delivery to Dealer), VAT, Government Vehicle Excise Duty, Government Vehicle First Registration Fee and estimated cost of number plates. Recommended retail prices are prices recommended by Ford to the Dealer including VAT.

vat

VAT shown in this Price Guide is calculated at 17.5%. The total price of a vehicle, including factory-fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

vehicle excise duty

The Vehicle Excise Duty charge is applicable at the time of supply.

export models

For Export models, differences can exist in relation to prices and specifications. For further information about Export models and Export optional equipment, please contact Ford Motor Company Limited, Tax Free Sales, Wintersells Road, Byfleet, Surrey KT14 7LF.
Tel: 01932 335113.

price and specification changes

The prices and specifications in this publication were true and accurate at the time of printing. You should, however, check details with your Dealer, as there may have been changes in view of the Ford policy of continuous development. The right is reserved to change specification, prices and colours.

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