

ford**focus**

Price List and Model Specifier

Effective from 5 April 2002



Prices

	CO ₂ Band [†]	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £ [†]
CL					
1.4i 16V 3-door	C2	8787.23	1537.77	10325.00	10495.00
1.4i 16V 5-door	C2	9212.77	1612.23	10825.00	10995.00
1.8 TDDi 5-door	B3	10582.98	1852.02	12435.00	12595.00
1.6i 16V Estate	C2	10276.60	1798.40	12075.00	12245.00
1.8 TDDi Estate	B3	11221.28	1963.72	13185.00	13345.00
Zetec					
1.6i 16V 3-door	C2	9851.06	1723.94	11575.00	11745.00
1.8i 16V 3-door	D2	10259.57	1795.43	12055.00	12245.00
1.6i 16V auto 3-door	E2	10672.34	1867.66	12540.00	12745.00
1.8 TDDi 3-door	B3	10795.74	1889.26	12685.00	12845.00
1.8 TDCi 3-door	B3	11646.81	2038.19	13685.00	13845.00
1.6i 16V 5-door	C2	10276.60	1798.40	12075.00	12245.00
1.8i 16V 5-door	D2	10685.11	1869.89	12555.00	12745.00
1.6i 16V auto 5-door	E2	11097.87	1942.13	13040.00	13245.00
1.8 TDDi 5-door	B3	11221.28	1963.72	13185.00	13345.00
1.8 TDCi 5-door	B3	12072.34	2112.66	14185.00	14345.00
1.6i 16V Estate	C2	10914.89	1910.11	12825.00	12995.00
1.8i 16V Estate	D2	11323.40	1981.60	13305.00	13495.00
1.6i 16V auto Estate	E2	11736.17	2053.83	13790.00	13995.00
1.8 TDDi Estate	B3	11859.57	2075.43	13935.00	14095.00
1.8 TDCi Estate	B3	12923.40	2261.60	15185.00	15345.00
Zetec 2.0i					
2.0i 16V (130 PS) 3-door	E2	11097.87	1942.13	13040.00	13245.00
2.0i 16V (130 PS) 5-door	E2	11523.40	2016.60	13540.00	13745.00
2.0i 16V (130 PS) Estate	E2	12161.70	2128.30	14290.00	14495.00
LX					
1.4i 16V 3-door	C2	9212.77	1612.23	10825.00	10995.00
1.6i 16V 4-door	C2	10489.36	1835.64	12325.00	12495.00
1.8i 16V 4-door	D2	10897.87	1907.13	12805.00	12995.00
1.6i 16V auto 4-door	E2	11310.64	1979.36	13290.00	13495.00
1.8 TDDi 4-door	B3	11434.04	2000.96	13435.00	13595.00
1.4i 16V 5-door	C2	9638.30	1686.70	11325.00	11495.00
1.6i 16V 5-door	C2	10489.36	1835.64	12325.00	12495.00
1.8i 16V 5-door	D2	10897.87	1907.13	12805.00	12995.00
1.6i 16V auto 5-door	E2	11310.64	1979.36	13290.00	13495.00
1.8 TDDi 5-door	B3	11434.04	2000.96	13435.00	13595.00
1.8 TDCi 5-door	B3	12285.11	2149.89	14435.00	14595.00
1.6i 16V Estate	C2	11127.66	1947.34	13075.00	13245.00
1.8i 16V Estate	D2	11536.17	2018.83	13555.00	13745.00
1.6i 16V auto Estate	E2	11948.94	2091.06	14040.00	14245.00
1.8 TDDi Estate	B3	12072.34	2112.66	14185.00	14345.00
1.8 TDCi Estate	B3	13136.17	2298.83	15435.00	15595.00
Ghia					
1.6i 16V 4-door	C2	11127.66	1947.34	13075.00	13245.00
1.8i 16V 4-door	D2	11536.17	2018.83	13555.00	13745.00
1.6i 16V auto 4-door	E2	11948.94	2091.06	14040.00	14245.00
1.8 TDDi 4-door	B3	12072.34	2112.66	14185.00	14345.00
2.0i 16V (130 PS) 4-door	E2	12374.47	2165.53	14540.00	14745.00
2.0i 16V (130 PS) auto 4-door	E2	13225.53	2314.47	15540.00	15745.00
1.8 TDCi 4-door	B3	13348.94	2336.06	15685.00	15845.00
1.6i 16V 5-door	C2	11127.66	1947.34	13075.00	13245.00
1.8i 16V 5-door	D2	11536.17	2018.83	13555.00	13745.00
1.6i 16V auto 5-door	E2	11948.94	2091.06	14040.00	14245.00
1.8 TDDi 5-door	B3	12072.34	2112.66	14185.00	14345.00
2.0i 16V (130 PS) 5-door	E2	12374.47	2165.53	14540.00	14745.00
2.0i 16V (130 PS) auto 5-door	E2	13225.53	2314.47	15540.00	15745.00
1.8 TDCi 5-door	B3	13348.94	2336.06	15685.00	15845.00
1.8i 16V Estate	D2	12174.47	2130.53	14305.00	14495.00
1.6i 16V auto Estate	E2	12587.23	2202.77	14790.00	14995.00
2.0i 16V (130 PS) Estate	E2	13012.77	2277.23	15290.00	15495.00
2.0i 16V (130 PS) auto Estate	E2	13863.83	2426.17	16290.00	16495.00
1.8 TDDi Estate	B3	12710.64	2224.36	14935.00	15095.00
1.8 TDCi Estate	B3	14200.00	2485.00	16685.00	16845.00
ST170					
2.0i 16V (173 PS) 3-door	E2	13438.30	2351.70	15790.00	15995.00
2.0i 16V (173 PS) 5-door	E2	13863.83	2426.17	16290.00	16495.00

All vehicles are 5-speed manual, apart from ST170 which is 6-speed manual, unless auto stated.
All petrol engines are equipped with a catalytic converter. [†] See CO₂ emissions/estimated 'On the Road' information table.

Which Focus?

Note down your requirements.

	Price £
Series	
CL	
Zetec	
LX	
Ghia	
ST170	
Body colour	
Audio	
Optional equipment	
Option packs	
Dealer-fit accessories	
Total	

To find your nearest Ford Dealer, visit our Dealer locator on www.ford.co.uk or call 0845 841 1111.

Option availability

	CL	Zetec	2.0i	LX	1.4i	Ghia	2.0i / TDCi	ST170
Body colour (at extra cost)								
Metallic paint	○	○	○	○	○	○	○	○
Audio (at extra cost)								
Audio upgrade – 6006CDX in lieu of 6000CD		○		○		○		
Satellite Navigation System		○	○	○		○		
Satellite Navigation System with 6 CD upgrade		○	○	○	○	○	○	
Telematics								
Optional equipment (at extra cost)								
Airbag – Front side impact airbags* (TDCi estates only on Zetec and LX)		○	○	○			○	
Airbag – Delete passenger's airbag	●+	●+	●+	●+	●+	●+	●+	●
Air conditioning – CFC-free	○	○	●	●	○	●	●	●
Air conditioning – CFC-free with Electronic Automatic Temperature Control (EATC) (includes trip computer)	○	○			○		●	
Air conditioning – CFC-free with EATC in lieu of standard air conditioning			○	○		○		
Alarm – Interior scan and perimeter (not available on 3-door, except ST170) (CAT 1 Thatcham approved on ST170)	○	○	○	○	○	○	○	●
Alarm – Perimeter (3-door only)	○	○	○		○		○	
Cruise control (2.0i petrol models only)			●	○		●	●	●
Door mirrors – Electrically-operated and heated	○	○	○	○		○	○	○
Electronic Stability Programme (ESP) (not available on 1.4 petrol, and all diesel variants)		○	○			○	○	
Headlights – Xenon	○	○	●	●	●	●	●	
Heated windscreen – 'Quickclear'	○	○	○	○	○	○	○	
Parking distance sensor		○						
Partial dress up kit (Rear spoiler, stainless steel grille, chrome exhaust (petrol only), 15" 3x2-spoke alloy wheels)		○						○
Rear spoiler	○	○	○	○	○	○	○	○
Sunroof – Power			○				○	
Suspension – Self-levelling (includes heavy duty suspension.) Available on estates only	○	○		○		○		
Suspension – Self-levelling (includes heavy duty suspension.) Available on estates only and if ordered with Reflex Pack	○	○		○		○		
Suspension – Self-levelling (includes heavy duty suspension and ABS.) Available on estates only	○	○		○		○		
Tow bar – Fixed	○	○	○	○	○	○	○	
Tow bar – Detachable	○	○	○	○	○	○	○	
Wheels – 15" alloy with star design ('temporary' steel 'space saver' spare)*	○				○			
Wheels – 15" alloy with star design ('temporary' steel 'space saver' spare)*				○				
Wheels – 16" 5x2-spoke cast alloy ('temporary' steel 'space saver' spare)* (not available on 1.6i auto)		○						
Option packs (at extra cost)								
Climate Pack – CFC-free air conditioning, 'Quickclear' heated windscreen with heated washer jets and electrically-operated and heated door mirrors with body colour housings	○	○						
Interior Versatility Pack – Fold flat front passenger's seat, double map pocket on driver's seat, 'kangaroo' pockets on front and rear centre seats, 40/20/40 split fold rear seat with centre armrest stowage, comfort head restraints (not driver's or centre rear), centre rear head restraint, reversible loadspace carpet. In addition on 5-door: Package tray with stowage net and storage box, stowage nets in loadspace sidewalls and on Estate: Loadspace carrier roller net (5-door and estate only with Midnight Black interior trim)		○	○	○	○	○	○	
Reflex Pack – Anti-lock brakes, traction control and front side impact airbags* (not available on 115 PS TDCi estate)	○	○		○		○		●
Styling Pack – Metallic paint, heated driver's and front passenger's seats and perforated leather seat facings (also available with solid paint at standard styling pack price)		○	○			○	○	
Smokers' Pack – Ashtray and cigar lighter	●+	●+	●+	●+	●+	●+	●+	○
Comfort Pack – CFC-free air conditioning with Electronic Automatic Temperature Control (EATC) in lieu of standard air conditioning, 'Quickclear' heated windscreen and Xenon headlights								○
Custom Pack – Heated Recaro leather seats, 9006 ICE in lieu of 6006CDX and metallic paint								

○ = Option at extra cost ● = Standard ●+ = Option at no extra cost. *Note A rear-facing child seat should never be placed in the front passenger seat when the Ford Focus is fitted with a rear-facing child seat. #Note If the spare wheel rim or tyre differs from the other wheels fitted: DO NOT drive in excess of 50 mph (80 km/h). DO drive the least possible distance.

Dealer-fit accessories*

Price £	VAT £	Total £
234.04	40.96	275.00
212.77	37.23	250.00
1034.04	180.96	1215.00
1246.81	218.19	1465.00
510.64	89.36	600.00
127.66	22.34	150.00
0.00	0.00	0.00
425.53	74.47	500.00
765.96	134.04	900.00
340.43	59.57	400.00
212.77	37.23	250.00
127.66	22.34	150.00
170.21	29.79	200.00
85.11	14.89	100.00
638.30	111.70	750.00
595.74	104.26	700.00
127.66	22.34	150.00
255.32	44.68	300.00
638.30	111.70	750.00
212.77	37.23	250.00
340.43	59.57	400.00
212.77	37.23	250.00
212.77	37.23	250.00
510.64	89.36	600.00
255.32	44.68	300.00
425.53	74.47	500.00
425.53	74.47	500.00
212.77	37.23	250.00
425.53	74.47	500.00
553.19	96.81	650.00
340.43	59.57	400.00
425.53	74.47	500.00
851.06	148.94	1000.00
0.00	0.00	0.00
638.30	111.70	750.00
1702.13	297.87	2000.00

vehicle is equipped with a front passenger's or side airbags.

	Price £	VAT £ ^o	Total £
Protection Pack (Velour carpet mats, front and rear mud flaps)	70.64	12.36	83.00
Baby seat (up to 13 kg) ^o	61.90	3.10	65.00
Child safety seat (9 to 25 kg) ^o	52.38	2.62	55.00
Booster cushion (15 to 36 kg) ^o	17.14	0.86	18.00
Warning triangle	8.94	1.56	10.50
First Aid box	12.77	2.23	15.00
Securable crossbars	63.83	11.17	75.00
Dog guard – Half-height (3/5 door)	63.83	11.17	75.00
Dog guard – Full-height with divider	140.43	24.57	165.00

*Please consult your Ford Dealer to confirm the fitted price. ^oWith effect from 12 May 2001 the VAT charged on child seats was reduced to 5%.

CO₂ emissions/estimated 'On the Road' information

The Vehicle Excise Duty (VED) charged on new cars is based on their engine's CO₂ emissions^{oo} (expressed in grammes per kilometre). The chart below shows the Bands and the VED which will be levied.

VED Band	CO ₂ Emissions (g/km) ^{oo}	Alternative Fuel £ 1	Petrol £ 2	Diesel £ 3
A	up to 120	60.00	70.00	80.00
B	121 to 150	90.00	100.00	110.00
C	151 to 165	110.00	120.00	130.00
D	166 to 185	130.00	140.00	150.00
E	over 185	150.00	155.00	160.00

^{oo}All CO₂ emissions figures in g/km are from officially approved tests under the Passenger Car Fuel Consumption Order 1983 and in accordance with EEC Directive 93/116/EC.

The CO₂ emissions test figures shown in the chart do not express or imply any guarantee of the emissions of a car of the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres; optional or accessory wheels and tyres may have an effect on the emissions of a vehicle.

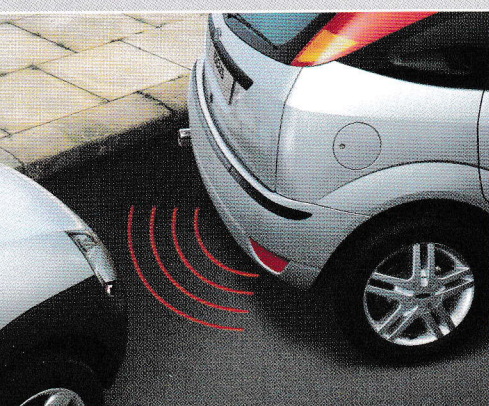
Estimated 'On the Road' retail prices include the following:

CO ₂ Emissions Band (see separate table for details)	Number Plates (Est) £	Vehicle First Registration Fee £	Vehicle Excise Duty £	Total £
B3	25.00	25.00	110.00	160.00
C2	25.00	25.00	120.00	170.00
D2	25.00	25.00	140.00	190.00
E2	25.00	25.00	155.00	205.00

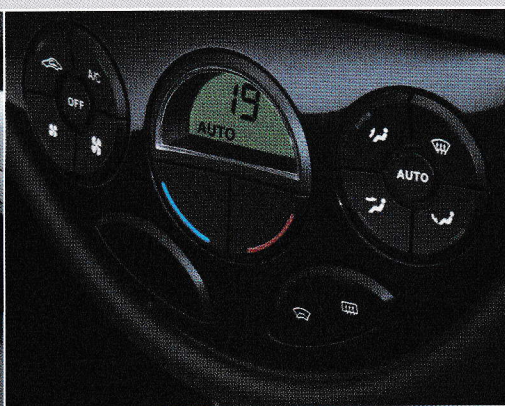
The delivery charge is included in the total retail price, and is made on all Ford Focus models for delivery to Dealer's premises (with the exception of the Channel Islands and the Isle of Wight where a further charge will be made). Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.



Xenon headlights Provide outstanding levels of illumination.
(see Optional equipment)



Parking distance sensor Located in the rear bumper, it helps the driver to safely judge parking distances by means of an audible warning.
(see Optional equipment)



Automatic air conditioning Maintains a comfortable, humidity-free environment.
(see Optional equipment)



Alloy wheels Optional 15" 6-spoke Star design for added exterior appearance.
(see Optional equipment)



**Germany's most dependable car:
A 3-year-old European Ford.**



Ford Focus wins for Europe

The German TÜV, an authoritative industry body, controlling and approving quality standards of industrial and consumer products, declared the Ford Focus the industry leader in reliability for cars between one and three years old, in their 'Auto Report 2002'.

The Ford Focus is the first German-built car to secure this coveted No.1 position since 1987.

At last the Germans admit Ford make the most reliable cars!

Ford Protect

Every new Ford car sold is protected by 12 months' unlimited mileage manufacturer's warranty, plus the option of extending this warranty with a no-cost 3-year/60,000 miles Ford Protect Plan. Upgrades are also available, giving you the option of worry-free motoring for up to 5 years.

Customer order Price Protection Plan

Ford's Price Protection Plan means that the price you pay is the same as the price on your order, as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the Plan. Ford Motor Company Limited is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

Recommended price

The Estimated 'On the Road' retail price consists of the recommended retail price of the vehicle (which includes delivery to Dealer), VAT, Government Vehicle Excise Duty, Government Vehicle First Registration Fee and estimated cost of number plates. Recommended retail prices are prices recommended by Ford to the Dealer including VAT.

VAT

VAT shown in this Price Guide is calculated at 17.5%. The total price of a vehicle, including factory-fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

Vehicle Excise Duty

The Vehicle Excise Duty charge is applicable at the time of supply.

Export models

For Export models, differences can exist in relation to prices and specifications. For further information about Export models and Export optional equipment, please contact Ford Motor Company Limited, Tax Free Sales, Wintersells Road, Byfleet, Surrey KT14 7LF. Tel: 01932 335113.

Price and specification changes

The prices and specifications in this publication were true and accurate at the time of printing. You should, however, check details with your Dealer, as there may have been changes in view of the Ford policy of continuous development. The right is reserved to change specification, prices and colours.

Dealer

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